



## ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES

Piglipur(V), Batasingaram(Post), Adbullapurmet (M), R R Dist., Hyderabad - 501512  
(Approved by A.I.C.T.E, Recognized by the Govt. of T.S., Permanent Affiliation from JNTUH, Hyderabad)  
Accredited by "NAAC with "B+" Grade, Recognized by UGC Under Section 2(f) and 12(B).  
Website: [www. https://aits-hyd.org/](https://aits-hyd.org/), E-mail : [principalaith@gmail.com](mailto:principalaith@gmail.com) , Contact No: 9848924705

### BEST PRACTICES

The institute's goal is to show its uniqueness to the students. To achieve this, the administration has devised few best practices.

They are,

1. Induction program is made mandatory for all students to understand the need and usefulness of degree level education.
2. Students are mentored towards ethics, morals and social responsibility to live with broad understanding on the society.
3. Innovative teaching learning process.
4. Guidance to higher education in India and abroad.
5. Students are guided to do projects that help to spread the technology in to every corner of the society.
6. Students are exposed to National and International community's by advising them to participate in certain conferences through webinar's.
7. Implementation of sustainability measures.
8. Extending the facilities to the community through extension activities.
9. Stakeholders of the Institute especially students are encouraged to participate in the institute management through their memberships in various committees.
10. The Institute has been conducting faculty development programs.
11. The Internal Quality Assurance Cell (IQAC) is instrumental in enhancing and assuring the quality of teaching and learning in the Institute.
12. Implementation of internal and external academic and administrative audit.
13. Annual self-appraisal for faculty is in practice.
14. The Institute has active and vibrant Governance and Leadership policies which are pivotal for promoting and upholding the standards and quality of the Institute.
- 15.

  
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Annamacharya Institute of  
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Piglipur (V), Batasingaram (Post)  
Adbullapurmet (M), R.R. Dist. HYD-50\* 555



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### Best Practice-I

#### 1. Title of the practice: Activity-Based-Learning (ABL)

#### 2. Objective:

Activity based learning is an important tool in enhanced learning methods in professional Institutes. In this method the students are involving through teamwork where collaboration, communication and interaction skill play as important role in sharing construction and showing sharing of tastes. Activity based learning methods for emerging technocrats are critical while working on a project as they need with challenges and problems to succeed in the real world.

Professional education in today's highly competitive world demands constant up gradation of the skills. The objective of "Activity-Based-Learning" aims at honing the leadership skills among the students in various activities including technical activities, extra and co-curricular activities being conducted within the campus with a competitive script among different departments and it will also improve the network of technical knowledge of their batch. The students are aware of course activities. By doing this the students motivate themselves to participate in various activities among the students in various departments with facilities.

Activity based objectives are useful because they help students focus on activities that will help and guide them in learning. Students can understand easily through virtual or imaginary objects. Creating healthy environment for students to achieve their learning goal through this practice has been the hallmark of Annamacharya Institute of Technology & Sciences.

#### 3. The Context:

The institute focuses on imparting the methodology of learning through activity from the movement the students get admitted into professional course. The course commences with relating interactive communication skills.

Learning through activity is a type of learning where students learn their ideas through various activities. It includes speech, debates, seminars, model presentations, project expose, skits, field visits, ice-breaking activity, storytelling sessions and role plays.

  
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To encourage students with skills and to expose their talents, this initiative was adopted for maximum participation of students in various activities and practices and the gradual improvement in excelling in their performance.

Learning through activity also helps the students to improve their:

- High IQ Level,
- Out Of The Box Thinking Ability,
- Leadership Skills,
- Effective Team Player,
- Strong Technical Skills.

#### 4. The Practice:

There is a common trend that can be observed about skilled students who are self-motivated and confident, when they participate in intercollegiate competitions. However, there are some students with low confident skills who hesitate to participate in various activities such as paper presentations, seminars and conferences. The ABL exercise is analyzed using data on the participation of students in various activities and practices and the gradual improvement in their performance. The process is assessed statistics on participation in external competitions.

Responsibilities of the students are assigned as per the interest and voluntary attitude of the students in conduction various activities like advertising those activities and successfully organizing the programs within the campus that improves their strength and confidence. Students realize their full potentiality by creative thinking is enhanced among the students in bringing innovation in the conduct of events. The faculty carefully guides the students to start the process and uses an open skill set after their analysis. Group-wise evaluation of the activities is done and results are declared. The winning group is appreciated by giving a token of appreciation. By these result oriented application the student identifies him/her self own capability. So, that they work more to become expertise on the lagging activity or a subject. These activities help and motivate students to connect with themselves, with each other and with their surroundings and to learn from each other to pursue their goals. The students are

  
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trained in the skills needed in delivering efficient and appealing presentations to a variety of audiences.

These skills cover a multiple of areas such as the structure of the presentation, the design of slides, the tone of voice and the body language used. This includes the enhancement of the following skills.

➤ Group Discussion:

The students are trained in neutralizing mother tongue impact on English, voice modulation the body language, proper way of making eye contact and other essential associated with it.

➤ Interview Facing Skills:

Mock interview sessions are taken with the help ICT tools available in the language laboratory. Students are made aware about essential substance and basics associated with it. Behavioral skills and sense are other skill areas that are enclosed in it.

➤ PPT:

In today's job market huge employability is there in service industries like banking, financial sector and so on. By training the students in PPT we could create an opening for students in these sectors as their presentation skills much needs of the industry.

### 5. Problems Encountered and Resources required:

The biggest challenge for affiliated institutions is to balance the academic program and these activities. Dedicated students who have creative ideas and faculty from various departments inspire, encourage and support the students in every way. For Activity Based Learning teachers need special infrastructure and record should be maintenance. Management encouraged the practise to enhance the knowledge of students for industry ready with 360 degree co-operation. Special record should be maintained by the teachers to know the status of student's performance. Several activities are planned by the staff to improve the communication skills.

  
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### Strategies for ABL:

Group Discussions & Debates: Team work and knowledge sharing increases communication among team members. Task given to the students must require varying knowledge so that students are bound to communicate amongst themselves. After sharing of knowledge they can conclude and take decision from their team. They also need to communicate with faculty to solve critical problems.



Debates Discussion

  
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It Increases the power of establishing the self – argument in front of others.

  
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**Model Presentation:** Increases the ability to solve real life problems by analyzing and solving using subject knowledge based of course topics.



A Model presentation on Embedded by ECE Students.

  
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**E-learning:** Institute permit to access the text books and references, project reports of old students, newspapers, magazines, course materials and e-journals.



*[Handwritten Signature]*  
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This is to certify that Mr. B. Gopi has been awarded Functional Excellence in NewGenLib Open Source Integrated Library System. The awardee has functional expertise in

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Certified by:  
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Plot no: 69, Krishnapuri Colony, West Marredpally , Secunderabad - 500 026, AP, India.

*The validity of this certificate is till February 2015.*

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**Dr. Sangeeta Kaul**  
Director



## DELNET

### Developing Library Network

J.N.U. Campus, Nelson Mandela Road  
 Vasant Kunj, New Delhi 110070, India  
 Tel: 91-11-26742222, 26741266  
 91-9810329992 (Mobile)  
 E-mail: [sangs@delnet.ren.nic.in](mailto:sangs@delnet.ren.nic.in),  
[sangs@delnet.in](mailto:sangs@delnet.in),  
[sangskaul2003@yahoo.co.in](mailto:sangskaul2003@yahoo.co.in)  
 Web: [www.delnet.in](http://www.delnet.in)

DELNET/IM-2982/igAITS/MEM/2023

December 8, 2023

#### Sub: DELNET Membership Renewal

Dear Mr. Gopi,

We acknowledge with thanks the receipt of ₹ 13,570 (₹ Thirteen Thousand Five Hundred Seventy only) received through NEFT dated 7.12.2023 made towards the DELNET Annual Institutional Membership Fee for the period 12.1.2024 to 11.1.2025. The receipt no. 77532 dated 8.12.2023 is enclosed for the office records.

You are requested to access DELNET databases through the World Wide Web using the following procedure:

Web Address: <http://www.delnet.in>

Kindly click onto "New Discovery Portal". Since the IP address provided by you is registered with us, you should be able to open the landing page without login prompt. Please let us know if you encounter any difficulty.

We are also glad to provide the following login & password for accessing DELNET remote:

Login : **tgaisrr**  
 Password : **aits2982**

Kindly note your Inter Library Loan (ILL for Books) Password is "tgaisrrllb" to be used while registering a request. You are also welcome to send us the bibliographical references at [sangs@delnet.ren.nic.in](mailto:sangs@delnet.ren.nic.in), [sangskaul2003@yahoo.co.in](mailto:sangskaul2003@yahoo.co.in) for the resources needed by you. We will try our best to locate these resources. We would like to inform you that DELNET has launched WEBVIEW Youtube channel which contains a large number of video recordings of Webinars organised by DELNET including sessions on DELNET resources and services. The link is available at the Discovery Portal. We would further like to inform you that Usage Report can be generated through "USAGE STATISTICS" link which appears at the top side of the landing page of the discovery portal. Kindly use the password as 2982\*\*1992 to download the pdf, containing usage report of your institution.

I would like to mention that DELNET provides access to more than 3.8 crore catalogue records of books, journals, articles, etc. through Discovery Portal and also more than one crore and fifty lakh full-text e-books, e-journals & e-articles through *Knowledge Gainer Portal*. We are pleased to inform you that DELNET has also recently launched ViSiOn Portal which contains Video Recordings of Lectures on varied subjects. We request you to kindly contribute the video lectures of the Faculty Members of your Institution. Kindly contact us for further assistance. DELNET also provides Delplus software free of charge for library automation purpose. DELNET Guest House facility at New Delhi can also be availed by member-libraries on payment basis. Also, we are pleased to inform you that DELNET has developed DELDRess Portal exclusively for Schools, which is of great relevance to the School students, teachers and administrators.

We would also like to mention that DELNET offers DrillBit software for plagiarism detection for an annual subscription of Rs 48,000 (inclusive of GST) for 300 documents checking.

I would also like to inform you that DELNET shall be glad to organise a one hour webinar on DELNET Networked Resources and Services at a mutually convenient date and time for the students, faculty, researchers and scholars of "Annamacharya Institute of Technology and Sciences, Ranga Reddy Dist., Telangana". It will help in the effective utilisation of DELNET resources and services.

I am enclosing a poster on DELNET and a Certificate of Membership. Please kindly let us know if you wish to get any books on ILL or the journal articles.

With kind regards,

Yours sincerely,

Sangeeta Kaul

Mr. B. Gopi  
 Librarian  
 Annamacharya Institute of Technology and Sciences  
 Piglipur (Village), Batasingaram (Panchayathi), Hayath Nagar (Mandal)  
 Near Ramoji Film City, Ranga Reddy Dist.,-501512  
 Telangana

Encl: (1) Receipt no. 77532 dated 8.12.2023 of ₹ 13,570  
 (2) Tax Invoice  
 (3) DELNET Poster  
 (4) Certificate of Membership

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### *Certificate of Membership*

This certifies that

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and their bonafide Faculty, Students, Researchers, Scholars and  
Officials are entitled to all benefits and privileges of access to  
DELNET Resources and Services.

Membership Number *IM – 2982* has been renewed and next  
renewal is due on January 11, 2025



*Date of Issue: December 8, 2023*

Dr. Sangeeta Kaul  
Director  
DELNET, New Delhi

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**Seminars:** Task given to the students must be subjective so that they can put their views in different ways after analyzes. So that they can be engaged in doing activities in classroom.



  
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**PPT'S:** Power point presentation helps the students for better understanding and generally uses in corporate meetings for educational purposes such as training, induction etc.



  
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**Assignments and Quiz:** its helps the students to be more competitive in nature and answer quickly.

COLLEGE CODE : T8

BOOKLET NUMBER :

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**MID / LAB INTERNAL EXAMINATION ANSWER BOOKLET**

Course : B.Tech / M.Tech / MBA  
 Branch : ECE  
 Year : 4<sup>th</sup> Semester : 1<sup>st</sup> Mid Term Examination : 1<sup>st</sup> Month & Year : Oct-2023

Hall Ticket No : 20231A0403

Name of the Student : A. Siva  
 Name of the Subject : Database Management Syst  
 Date of the Exam : 02-10-23

Signature of the Investigator with date : [Signature] 02/10/23

Signature of the Student with date : [Signature] 02-10-23

Q.No	Marks Awarded				Sub Total
	✓	SECTION - A	✓	SECTION - B	
1		a b		a b	3
2		a b		a b	1
3		a b		a b	3
4		a b		a b	4
5		a b		a b	7
Total					7

Marks	Maximum	Awarded
Subjective	10	07
Objective	10	09
Assignment	05	05
Total	25	21

Signature of the Evaluator with date : [Signature]

\* Note - Student must indicate (✓) mark against the attempted question.

**INSTRUCTIONS TO THE CANDIDATES:**

- Students must be present in the examination hall 10 minutes before the commencement of the examination.
- Student must Write H.T.No., Name, Subject, Date & must be signed on the main answer book and attendance sheet.
- Student must adhere to all instructions given by an Investigator prior to, during and immediately after an examination.
- Students are required to ensure submission of answer scripts at the end of the examination, failure to submission of answer script would be treated as absent.

NAME: CH. SAI SODHA  
 Roll No. 22TRIE0042  
 COURSE: MBA  
 SUBJECT: PRODUCTION AND OPERATIONS MANAGEMENT  
 ASSIGNMENT

After studying the following data, answer the questions given below.

Find the average of the following data.

1. 10, 20, 30, 40, 50, 60, 70, 80, 90, 100

2. 100, 200, 300, 400, 500, 600, 700, 800, 900, 1000

3. 1000, 2000, 3000, 4000, 5000, 6000, 7000, 8000, 9000, 10000

4. 10000, 20000, 30000, 40000, 50000, 60000, 70000, 80000, 90000, 100000

5. 100000, 200000, 300000, 400000, 500000, 600000, 700000, 800000, 900000, 1000000

6. 1000000, 2000000, 3000000, 4000000, 5000000, 6000000, 7000000, 8000000, 9000000, 10000000

7. 10000000, 20000000, 30000000, 40000000, 50000000, 60000000, 70000000, 80000000, 90000000, 100000000

8. 100000000, 200000000, 300000000, 400000000, 500000000, 600000000, 700000000, 800000000, 900000000, 1000000000

9. 1000000000, 2000000000, 3000000000, 4000000000, 5000000000, 6000000000, 7000000000, 8000000000, 9000000000, 10000000000

10. 10000000000, 20000000000, 30000000000, 40000000000, 50000000000, 60000000000, 70000000000, 80000000000, 90000000000, 100000000000

Sl. No.	Question	Answer
1	Find the average of the following data.	10, 20, 30, 40, 50, 60, 70, 80, 90, 100
2	Find the average of the following data.	100, 200, 300, 400, 500, 600, 700, 800, 900, 1000
3	Find the average of the following data.	1000, 2000, 3000, 4000, 5000, 6000, 7000, 8000, 9000, 10000
4	Find the average of the following data.	10000, 20000, 30000, 40000, 50000, 60000, 70000, 80000, 90000, 100000
5	Find the average of the following data.	100000, 200000, 300000, 400000, 500000, 600000, 700000, 800000, 900000, 1000000
6	Find the average of the following data.	1000000, 2000000, 3000000, 4000000, 5000000, 6000000, 7000000, 8000000, 9000000, 10000000
7	Find the average of the following data.	10000000, 20000000, 30000000, 40000000, 50000000, 60000000, 70000000, 80000000, 90000000, 100000000
8	Find the average of the following data.	100000000, 200000000, 300000000, 400000000, 500000000, 600000000, 700000000, 800000000, 900000000, 1000000000
9	Find the average of the following data.	1000000000, 2000000000, 3000000000, 4000000000, 5000000000, 6000000000, 7000000000, 8000000000, 9000000000, 10000000000
10	Find the average of the following data.	10000000000, 20000000000, 30000000000, 40000000000, 50000000000, 60000000000, 70000000000, 80000000000, 90000000000, 100000000000

[Signature]

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(Approved by A.I.C.T.E, Recognized by the Govt. of T.S., Permanent Affiliation from JNTUH, Hyderabad)  
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Website: [www. https://aits-hyd.org/](https://aits-hyd.org/), E-mail : [principalait@gmail.com](mailto:principalait@gmail.com) , Contact No: 9848924705

**Alumni interaction:** The Alumni give support to the students for building strong bond between alumni and present students. It serves as forum through which alumni may support the pursuit of academic excellence at the institution.



Alumni meet at AITH in the seminar hall

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**Field / Industrial visits:** It provides combining knowledge of theoretical fundamental principles with skills and judgment acquired from practical experiences.



Civil students Field and Industry visit at survey of India, Uppal

  
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ECE students Field and Industry visit at BrahMos-DRDO, Hyderabad on 13th March 2023 in Association with Kalam's Institute of Youth Excellence Foundation



Field visit Construction Site TS Govt. Double Bed Rooms at Piglipur Village

  
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Industrial visit Sub-station at Ibrahimpatnam



Visited Industrial visit at Masqati Dairy Plant at Thurka Yamjal

  
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Industrial visit at ISRO, Balnagar, Hyderabad

  
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**Think Pair-share:** Implemented in class room to help the students to come out with individual ideas discussion and share with other group.



  
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**Laboratory Sessions:** Laboratory sessions was conducted for better understanding of Theoretical concepts.



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### 6. Evidence Of Success:

Activity based learning is mainly achieved in three ways namely experimentation, expression and exploration. Expressing the views in speech debates, seminars and model presentations are the student benefited. It is benefits on their intellect to become sharp and the capability of problem solving increases and it supports their language capability and literacy development. ABL motivates students to participate activities such as independent investigation, problem solving etc.

ABL revolves the concept to solve the real life problems with encouragement of students and teachers. Healthy relationship between faculty and students results in attendance of students to college. Student's participation in various discussions and seminars improves their personal skills and presentation skills. The proof of success is that students can perform independently and demonstrate their skills without their senior advisors in their area of expertise.

### Placements 2022-2023

#### List of Selected Students for the Academic Year 2022-23(2023 Passed Out)

S.No.	Roll No.	Name	Dept.	Company Selected	Salary Package
1	19T81A0566	KALLURI VEENA	CSE	Mu-sigma company	30 LPA (4YEARS)
2	19T81A0423	PHANI VENKATA SATYA SWATHY GUDIMETLA	ECE	Vodafone Idea	4.5LPA
3	19T81A0547	BONGIRI SAKETH	CSE	ADVANCED	3.5 LPA
4	19T81A0547	BONGIRI SAKETH	CSE	DatafactZ	3.5 LPA
5	19T81A0547	BONGIRI SAKETH	CSE	ZEN TREE LABS	3.5 LPA
6	19T81A0542	M.R.MEGHANA	CSE	ZEN TREE LABS	3.5 LPA
7	19T81A0542	M.R.MEGHANA	CSE	TCS	3.5 LPA
8	19T81A0511	P.CHANDRIKA	CSE	HCL TECHNOLOGY	3.5 LPA
9	19T81A0547	BONGIRI SAKETH	CSE	Palle technologies	3.20 LPA
10	19T81A0553	CHOULA.SHREYASWI	CSE	Palle technologies	3.5 LPA
11	19T81A0547	BONGIRI SAKETH	CSE	NIUM	4.5 LPA

  
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12	19T81A0545	SAHITHI MALLADI	CSE	DECATHLON	3.20 LPA
13	19T81A0553	CHOULA.SHREYASWI	CSE	DECATHLON	3.20 LPA
14	19T81A0443	S.VENKATESH	ECE	DECATHLON	3.20 LPA
15	19T81A0412	KEERHI HARSHITHA	ECE	Q SPIDERS-J SPIDERS	3.5 LPA
16	19T81A0522	P. KRISHNA CHAITANYA	CSE	Q SPIDERS-J SPIDERS	3.5 LPA
17	19T81A0443	S.VENKATESH	ECE	Q SPIDERS-J SPIDERS	3.5 LPA
18	20T85A0212	N.SANJAY	EEE	Q SPIDERS-J SPIDERS	3.5 LPA
19	19T81A0545	SAHITHI MALLADI	CSE	Q SPIDERS-J SPIDERS	3.5 LPA
20	19T81A0555	SREEJA THALLADA	CSE	Q SPIDERS-J SPIDERS	3.5 LPA
21	19T81A0552	GOLI SHIVA TEJA REDDY	CSE	Q SPIDERS-J SPIDERS	3.5 LPA
22	19T81A0403	CH.AMULYA	ECE	Q SPIDERS-J SPIDERS	3.5 LPA
23	19T81A0432	DUBBAKA RENUKA	ECE	Q SPIDERS-J SPIDERS	3.5 LPA
24	19T81A0556	DORNALA SRIKAR	CSE	Q SPIDERS-J SPIDERS	3.5 LPA
25	19T81A0409	G.JAGADEESH KUMAR	ECE	Q SPIDERS-J SPIDERS	3.5 LPA
26	19T81A0437	S.SUPRAJA	ECE	Q SPIDERS-J SPIDERS	3.5 LPA
27	19T81A0542	M.R.MEGHANA	CSE	Q SPIDERS-J SPIDERS	3.5 LPA
28	19T81A0533	G.PAVAN KUMAR	CSE	Q SPIDERS-J SPIDERS	3.5 LPA
29	20T85A0210	A RAKESH	EEE	ASA BHANU TECHNICAL SERVICES Ltd	3 LPA
30	20T85A0217	D. UFAY KIRAN	EEE	ASA BHANU TECHNICAL SERVICES Ltd	3 LPA
31	20T85A0202	R.BALASAIDA NAIK	EEE	Aliens	3.2 LPA
32	20T85A0206	V MANIDEEP	EEE	Aliens	3.2 LPA
33	19T81A0401	BOLLI AJAY	ECE	Aliens	3.2 LPA
34	19T81A0410	PENUMALLI JAYAKRISHNA	ECE	Aliens	3.2 LPA
35	19T81A0102	MOGUDALA MACHENDAR	CIVIL	Aliens	3.2 LPA

*(Handwritten Signature)*





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36	20T85A0101	EDIGI ANITHA	CIVIL	Aliens	3.2 LPA
37	19T81A0304	MAMILLA SATHWIK REDDY	MECH	Aliens	3.2 LPA
38	20T85A0307	RAVIRALA SAIKRISHNA	MECH	Aliens	3.2 LPA
39	19T81A0513	M.DINESH	CSE	MAINTECH	3.5 Lakh PA
40	19T81A0521	KAVITA DEVI VARMA	CSE	MAINTECH	3.5 LPA
41	19T81A0563	G.VAMSHI SAGAR	CSE	MAINTECH	3.5 LPA
42	20T85A0503	V.ANUSHA	CSE	MAINTECH	3.5 LPA
43	19T81A0413	BATHULA KLITHIKA	ECE	MAINTECH	3.5 LPA
44	19T81A0418	G.MOUNIKA	ECE	MAINTECH	3.5 LPA
45	20T85A0404	PADAMATINTI KEERTHANA	ECE	MAINTECH	3.5 LPA
46	20T85A0209	PUNNA.PREETHI	EEE	MAINTECH	3.5 LPA
47	20T85A0218	CH UPENDER RAO	EEE	MAINTECH	3.5 LPA
48	20T85A0122	NANNE RAKESH	CIVIL	MAINTECH	3.5 LPA
49	20T85A0309	SEELAM SANDEEP	MECH	MAINTECH	3.5 LPA
50	20T85A0208	N.PRASAD	EEE	Amaraja	3.2 LPA
51	20T85A0215	G.SRI HARI	EEE	Amaraja	3.2 LPA
52	20T85A0221	S.VENKATASWARA REDDY	EEE	Amaraja	3.2 LPA
53	19T81A0548	D.SANDEEP	CSE	Infosys	3.2 LPA
54	19T81A0554	KOTI SMITHIKA	CSE	Infosys	3.2 LPA
55	20T85A0405	P.SANDHYA RANI	ECE	Infosys	3.2 LPA
56	19T81A0442	M. VENKAT	ECE	Infosys	3.2 LPA
57	19T81A0559	D.SUNIL	CSE	GGK Tech	3.5 LPA
58	19T81A0556	DORNALA SRIKAR	CSE	GGK Tech	3.5 LPA
59	19T81A0546	B SAI SUJAN	CSE	GGK Tech	3.5 LPA
60	20T85A0310	KOBBAJI VINAY KUMAR	MECH	Mphasis	4 LPA
61	19T81A0434	GUDISHE SAIKIRAN	ECE	APT Online	2.5 Lakh PA
62	19T81A0432	DUBBAKA RENUKA	ECE	APT Online	2.5 Lakh PA

  
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### Placements 2021-2022

S.No.	Roll No.	Name	Dept.	Company Selected	Salary Package
1	18T81A0105	KANDADI HARSHA	CIVIL	Aliens	3.2 Lakh PA
2	18T81A0110	BODA SHIVA	CIVIL	Aliens	3.2 Lakh PA
3	19T85A0104	B. ANUSHA	CIVIL	Aliens	3.2 Lakh PA
4	18T81A0401	SALLA DEEPTHI	ECE	Aliens	3.2 Lakh PA
5	19T85A0409	A SRIVALLI	ECE	Aliens	3.2 Lakh PA
6	18T85A0201	BATTU AKHIL	EEE	Aliens	3.2 Lakh PA
7	18T85A0206	K DASHARATHA	EEE	Aliens	3.2 Lakh PA
8	18T85A0209	K HIMAJA	EEE	Aliens	3.2 Lakh PA
9	18T85A0302	D.BALA GANESH	MECH	Aliens	3.2 Lakh PA
10	18T85A0308	VELKATURI MUKESH	MECH	Aliens	3.2 Lakh PA
11	18T85A0319	CH.SREEMAN	MECH	Aliens	3.2 Lakh PA
12	18T81A0106	MADARAPU KEERTHANA	CIVIL	Amaraja	3.2 Lakh PA
13	18T81A0108	BANOTHU NARENDAR	CIVIL	Amaraja	3.2 Lakh PA
14	18T81A0112	KALLEM SOWMYA	CIVIL	Amaraja	3.2 Lakh PA
15	18T85A0201	BATTU AKHIL	EEE	Amaraja	3.2 Lakh PA
16	18T85A0204	PANUGOTHU CHANDER	EEE	Amaraja	3.2 Lakh PA
17	18T85A0210	NADIKUDI KALPANA	EEE	Amaraja	3.2 Lakh PA
18	18T85A0219	DOODA PRAVEEN	EEE	Amaraja	3.2 Lakh PA
19	18T85A0303	VANAM BHARGAV	MECH	Amaraja	3.2 Lakh PA
20	18T85A0314	K.PRAVEEN	MECH	Amaraja	3.2 Lakh PA
21	19T85A0410	B SRIVANI	ECE	Infosys	3.2 Lakh PA
22	17T81A0402	M BHARGAV REDDY	ECE	Infosys	3.2 Lakh PA
23	19T85A0412	PASUNURI VINEELA	ECE	Infosys	3.2 Lakh PA
24	18T81A0501	BIRKURE AMRESH	CSE	Infosys	3.2 Lakh PA
25	18T81A0508	CHEJERALA ESWAR	CSE	Infosys	3.2 Lakh PA
26	18T81A0513	KURAKU MADHURI	CSE	Infosys	3.2 Lakh PA
27	18T81A0525	C SAIRAM	CSE	Infosys	3.2 Lakh PA
28	18T81A0511	AKASH KUMAR BARTI	CSE	GGK Tech	3.5 Lakh PA
29	18T81A0502	ALUVALA ANAND	CSE	GGK Tech	4.5 Lakh PA
30	19T85A0506	A.VAMSHI	CSE	GGK Tech	4.5 Lakh PA
31	18T81A0505	POLA BHARATHKUMAR	CSE	GGK Tech	4.5 Lakh PA
32	18T81A0402	KOMIRE KARTHIK	ECE	GGK Tech	4.5 Lakh PA
33	18T81A0408	MANDA SRAVANI	ECE	GGK Tech	4.5 Lakh PA
34	18T85A0215	BAIRI NARESH	EEE	GGK Tech	4.5 Lakh PA
35	18T85A0229	BINGI SRINU	EEE	GGK Tech	4.5 Lakh PA

  
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37	18T81A0506	DEEKSHA MOHITE	CSE	MAINTECH	3.5 Lakh PA
38	18T81A0507	PABHATHI DHARANI	CSE	MAINTECH	3.5 Lakh PA
39	19T85A0501	T.AJAY KUMAR	CSE	MAINTECH	3.5 Lakh PA
40	18T81A0513	KURAKU MADHURI	CSE	MAINTECH	3.5 Lakh PA
41	18T81A0517	DESOLE NIROSHA	CSE	MAINTECH	3.5 Lakh PA
42	18T81A0521	YERRASANI RAMYA	CSE	MAINTECH	3.5 Lakh PA
43	18T81A0527	ADULLA SAI TEJA	CSE	MAINTECH	3.5 Lakh PA
44	19T85A0405	K RAMYA SREE	ECE	MAINTECH	3.5 Lakh PA
45	19T85A0407	G SAI KUMAR	ECE	MAINTECH	3.5 Lakh PA
46	18T85A0221	YASA RAKESH	EEE	MAINTECH	3.5 Lakh PA
47	18T85A0224	G. SAIGANESH	EEE	MAINTECH	3.5 Lakh PA
48	18T85A0232	D. VAMSHI KRISHNA	EEE	MAINTECH	3.5 Lakh PA
49	18T85A0318	M.SRAVAN KUMAR	MECH	MAINTECH	3.5 Lakh PA
50	18T85A0320	GATTU VANSHI KUMAR	MECH	MAINTECH	3.5 Lakh PA
51	19T85A0403	LAKSHMI PRASANNA	ECE	Mphasis	2.5 Lakh PA
52	19T85A0412	PASUNURI VINEELA	ECE	APT Online	2.5 Lakh PA
53	18T81A0406	CHILUKURI POOJITHA	ECE	APT Online	2.5 Lakh PA
54	18T81A0401	RANGAPURAM SHIVA KUMAR	ECE	WIPRO	6.5 Lakh PA

  
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S.No.	Roll No.	Name	Department	Company Selected	Salary Package
1	17T81A0101	ANKIREDDY AKHIL	CIVIL	Aliens	3.2 Lakh PA
2	17T81A0103	RODDA ASHOK KUMAR	CIVIL	Aliens	3.2 Lakh PA
3	17T81A0403	KADAPARTHI BHAVANI	ECE	Aliens	3.2 Lakh PA
4	17T81A0408	CHEEKURI KAVYA	ECE	Aliens	3.2 Lakh PA
5	17T81A0204	DASARI KESHAVULU	EEE	Aliens	3.2 Lakh PA
6	17T81A0208	U. SHIVA KUMAR	EEE	Aliens	3.2 Lakh PA
7	16T81A0201	CHUKKA BHANU	EEE	Aliens	3.2 Lakh PA
8	17T81A0505	SARANGU AUSRESH	CSE	Aliens	3.2 Lakh PA
9	16T81A0539	PAVAN	CSE	Aliens	3.2 Lakh PA
10	18T85A0201	BATTU AKHIL	EEE	Amaraja	3.2 Lakh PA
11	18T85A0203	K BHEEM REDDY	EEE	Amaraja	3.2 Lakh PA
12	18T85A0206	K DASHARATHA	EEE	Amaraja	3.2 Lakh PA
13	17T85A0203	A ARAVIND	EEE	Amaraja	3.2 Lakh PA
14	17T81A0427	PANDIRI SOWMYA SREE	ECE	Amaraja	3.2 Lakh PA
15	17T81A0416	MADATHA PAVAN	ECE	Amaraja	3.2 Lakh PA
16	17T81A0406	G GANESH KUMAR	ECE	Amaraja	3.2 Lakh PA
17	17T81A0419	K RAKESH REDDY	ECE	Amaraja	3.2 Lakh PA
18	17T81A0117	B SWAMY	CIVIL	Amaraja	3.2 Lakh PA
19	18T85A0104	M BHAVANI	CIVIL	Amaraja	3.2 Lakh PA
20	16T81A0583	UDAY	CSE	Infosys	3.2 Lakh PA
21	17T81A0511	FAROOK BASHA	CSE	Infosys	3.2 Lakh PA
22	17T81A0516	C HEMA	CSE	Infosys	3.2 Lakh PA
23	17T81A0414	K NAVYA	ECE	Infosys	3.2 Lakh PA
24	17T81A0424	GUDEPU SAIKUMAR	ECE	Infosys	3.2 Lakh PA
25	17T81A0517	KOSANAM JYOTHI	CSE	GGK Tech	4.5 Lakh PA
26	17T81A0521	KALLURI MANASA	CSE	GGK Tech	4.5 Lakh PA
27	17T81A0525	V MONISH	CSE	GGK Tech	4.5 Lakh PA
28	17T81A0534	DAYYALA RAJU	CSE	MAINTECH	3.5 Lakh PA
29	17T81A0535	KETHAVATH RAVI	CSE	MAINTECH	3.5 Lakh PA
30	17T81A0426	YEGGE SIRISHA	ECE	MAINTECH	3.5 Lakh PA
31	17T81A0416	MADATHA PAVAN	ECE	MAINTECH	3.5 Lakh PA
32	17T81A0427	PANDIRI SOWMYA SREE	ECE	MAINTECH	3.5 Lakh PA
33	18T85A0213	T. MANOHAR	EEE	MAINTECH	3.5 Lakh PA
34	18T85A0215	BAIRI NARESH	EEE	MAINTECH	3.5 Lakh PA

  
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College Code: T8

## ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES

Piglipur(V), Batasingaram(Post), Adbullapurmet (M), R R Dist., Hyderabad - 501512  
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35	18T85A0231	BATTA SUNIL	EEE	MAINTECH	3.5 Lakh PA
36	17T81A0406	G GANESH KUMAR	ECE	Sentini	3.0 Lakh PA

### Placements 2019-2020

S.No.	Roll No.	Name	Department	Company Selected	Salary Package
1	16T81A0514	SINDE BHAVYA	CSE	GGK Tech	4.5 Lakh PA
2	16T81A0521	HAINDAVI	CSE	GGK Tech	4.5 Lakh PA
3	16T81A0527	BANDI KRISHNA	CSE	GGK Tech	4.5 Lakh PA
4	16T81A0533	GAJARLA NAVEEN	CSE	GGK Tech	4.5 Lakh PA
5	16T81A0439	JENIGALA RAMESH	ECE	GGK Tech	4.5 Lakh PA
6	16T81A0440	MARAGONI RAMYA	ECE	GGK Tech	4.5 Lakh PA
7	16T81A0445	N SAI KEERTHANA	ECE	GGK Tech	4.5 Lakh PA
8	16T81A0503	A AJAY	CSE	Infosys	3.2 Lakh PA
9	16T81A0505	K AKHILA	CSE	Infosys	3.2 Lakh PA
10	16T81A0403	MADDULA ASRITHA	ECE	Infosys	3.2 Lakh PA
11	16T81A0406	JILLA DIVYA	ECE	Infosys	3.2 Lakh PA
12	15T81A0204	Loudiya Dharma Naik	EEE	Infosys	3.2 Lakh PA
13	16T81A0572	K SREEDHAR	CSE	MAINTECH	3.5 Lakh PA
14	16T81A0576	GADI SRINATH	CSE	MAINTECH	3.5 Lakh PA
15	16T81A0581	K SUKOULYA	CSE	MAINTECH	3.5 Lakh PA
16	16T81A0591	G YUGANDHAR GOUD	CSE	MAINTECH	3.5 Lakh PA
17	16T81A0446	P SAI KIRAN	ECE	MAINTECH	3.5 Lakh PA
18	16T81A0455	BODIGA SATHISH	ECE	MAINTECH	3.5 Lakh PA
19	16T81A0457	ANUGU SHALINI	ECE	MAINTECH	3.5 Lakh PA
20	15T81A0210	Dupati Sai Charan Raju	EEE	MAINTECH	3.5 Lakh PA
21	16T85A0201	MASAGALLA ADESH	EEE	MAINTECH	3.5 Lakh PA
22	16T81A0463	DORADLA SRAVANI	ECE	Aliens	3.2 Lakh PA
23	16T81A0467	AAKITI SUSHMITHA	ECE	Aliens	3.2 Lakh PA
24	16T85A0203	T AKHILASREE	EEE	Aliens	3.2 Lakh PA
25	16T85A0209	P HARISH	EEE	Aliens	3.2 Lakh PA
26	16T85A0213	S MANISH KUMAR	EEE	Aliens	3.2 Lakh PA
27	16T85A0216	MANNE MOUNIKA	EEE	Amaraja	3.2 Lakh PA
28	16T85A0221	KURVA PAVAN KUMAR	EEE	Amaraja	3.2 Lakh PA
29	16T85A0225	KASTHURI RAJESH	EEE	Amaraja	3.2 Lakh PA

  
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30	16T85A0233	M USHA	EEE	Amaraja	3.2 Lakh PA
31	16T81A0405	A DEVID	ECE	Amaraja	3.2 Lakh PA

### Placements 2018-2019

S.No.	Roll No.	Name	Dept.	Company Selected	Salary Package
1	15T81A0510	MADURU HIMA BINDU	CSE	CTS	3.38 Lakh PA
2	15T81A0522	GAJAM PAVANI	CSE	CTS	3.38 Lakh PA
3	15T81A0540	GANJI SRILAXMI	CSE	CTS	3.38 Lakh PA
4	15T81A0529	NALLANKI SAIKUMAR	CSE	CTS	3.38 Lakh PA
5	16T85A0501	M.ANUSHA	CSE	CTS	3.38 Lakh PA
6	15T81A0504	SANGEPU SUMA	CSE	CTS	3.38 Lakh PA
7	15T81A0533	PELLAPUDI SANDHYA	CSE	CTS	3.38 Lakh PA
8	15T81A0539	PULIPALUPULA SRAVANTHI	CSE	CTS	3.38 Lakh PA
9	16T85A0502	JANAPALA PARAMESHWARI	CSE	CTS	3.38 Lakh PA
10	15T81A0440	GADE SAI DHEERAJ	ECE	CTS	3.38 Lakh PA
11	15T81A0406	POTHU CHANDRASHEKAR	ECE	CTS	3.38 Lakh PA
12	15T81A0462	K VENKAT PRASAD REDDY	ECE	CTS	3.38 Lakh PA
13	15T81A0410	YERRA HARIKRISHNA	ECE	CTS	3.38 Lakh PA
14	16T85A0209	PULIPALUPULA HARISH	EEE	CTS	3.38 Lakh PA
15	16T85A0223	BOINI PRASHANTHKUMAR	EEE	CTS	3.38 Lakh PA
16	16T85A0211	KONGARI KIRAN KUMAR	EEE	CTS	3.38 Lakh PA
17	16T85A0202	SHEKHALLA AJAY	EEE	CTS	3.38 Lakh PA
18	16T85A0313	CHIRUMALLA RAKESH	MECH	Cyient	2.75 Lakh PA
19	16T85A0320	TUMULURI SRIKANTH	MECH	Cyient	2.75 Lakh PA
20	16T85A0316	GUNDUNSAI PRAKASH	MECH	Cyient	2.75 Lakh PA
21	16T85A0121	B.SAHITHI	CIVIL	ILM	1.98 Lakh PA
22	16T85A0132	PUNNAYASHWANTH	CIVIL	ILM	1.98 Lakh PA
23	16T85A0125	M SHASHI PRIYA	CIVIL	ILM	1.98 Lakh PA
24	15T81A0537	K SHIVARAJU	CSE	ILM	1.98 Lakh PA
25	15T81A0536	P SHIVAPRASAD REDDY	CSE	ILM	1.98 Lakh PA
26	15T81A0513	MALLABOINA MAHESH	CSE	ILM	1.98 Lakh PA

  
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27	15T81A0544	KONGARI TAPASYA	CSE	ILM	1.98 Lakh PA
28	15T81A0447	BANDA SHIVA	ECE	Maintech	1.8 Lakh PA
29	15T81A0409	B GOWTHAM KUMAR GOUD	ECE	Maintech	1.8 Lakh PA
30	15T81A0435	NIMMANAGOTI RAVITHEJA	ECE	Maintech	1.8 Lakh PA
31		PALLA SANTOSH REDDY	ECE	Maintech	1.8 Lakh PA
32	16T85A0229	CHEGOJU SANDHYA	EEE	Maintech	1.8 Lakh PA
33	16T85A0201	MASAGALLA ADESH	EEE	Maintech	1.8 Lakh PA
34	16T85A0222	EPPALA PRABHUCHARAN	EEE	Maintech	1.8 Lakh PA
35	15T81A0309	MOHD RAFEEQ	MECH	Maintech	1.8 Lakh PA
36	15T81A0308	DASAROJU POORNACHARY	MECH	Maintech	1.8 Lakh PA
37	15T81A0312	JEEDIMADLA RAVI	MECH	Maintech	1.8 Lakh PA
38	16T85A0306	D KUMAR REDDY NUKALA	MECH	Maintech	1.8 Lakh PA
39	15T81A0310	K R DHARAHAS REDDY	MECH	Maintech	1.8 Lakh PA
40	14T81A0301	MOHD ABDUL MUQEED	MECH	Maintech	1.8 Lakh PA
41	15T81A0305	MOHD FOUZAN AHMED	MECH	Raam Group	2.4 Lakh PA
42	16T85A0101	MADIMALA ABHILASH	CIVIL	Raam Group	2.4 Lakh PA
43	15T81A0450	S SRAVSN KUMAR	ECE	Raam Group	2.4 Lakh PA
44	16T85A0220	L NIKHIL KUMAR	EEE	Raam Group	2.4 Lakh PA
45	15T81A0206	MARTHE MOUNIKA REDDY	EEE	Raam Group	2.4 Lakh PA
46	16T85A0319	M SHIVA PRASAD	MECH	Raam Group	2.4 Lakh PA
47	15T81A0307	BURRI MURALI	MECH	Raam Group	2.4 Lakh PA
48	15T81A0538	ERLA SNEHA REDDY	CSE	TCS	3.36 Lakh PA
49	15T81A0459	MITTA TEJAPRAKASH	ECE	TCS	3.36 Lakh PA
50	15T81A0511	GADDAM KAVITHA	CSE	TCS	3.36 Lakh PA
51	15T85A0503	UDARI SANDHYA RANI	CSE	TCS	3.36 Lakh PA
52	15T81A0528	MAVIYA RUHI	CSE	TCS	3.36 Lakh PA
53	15T81A0514	MAHIMA MUSINIPALLY	CSE	TCS	3.36 Lakh PA
54	15T81A0504	ARE BHANU	CSE	TCS	3.36 Lakh PA

  
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### DECATHLON company Selected students data(01-02-2023)

Hello Team,

Thank you for your patience, awaiting my reply from Decathlon

Here is the first draft of openings at Decathlon

Sector	Job Title	Positions Vacant	Contract	Location	CTC Range	JOB Description
Production	Production Leader - Indus / Quality	3	Full Time	Dindigal / Tamil nadu	7LPA - 8LPA	<a href="#">click here</a>
Omni commerce	Associate Product Manager	2	Full Time	Bangalore	12 LPA - 15 LPA	<a href="#">click here</a>
Marketing Communication	Digital Campaign Manager	2	Full Time	Bangalore	10 LPA - 15 LPA	<a href="#">click here</a>
Marketing Communication	Performance Marketing Manager	1	Full Time	Bangalore	10 LPA - 15 LPA	<a href="#">click here</a>
Marketing Communication	Digital Marketing Intern	3	Intern	Bangalore	25k to 50K stipend	<a href="#">click here</a>
Omni commerce	Design Intern - UI/UX	1	Intern	Bangalore	3.00 LPA - 3.75 LPA	<a href="#">click here</a>
Retail	Omni Sport Leader	100	Full Time	Pan India	3.85 LPA - 5.50 LPA	<a href="#">click here</a>

### ANNAMACHARYA INSTITUTE OF TECHNOLOGY AND SCIENCES HYDERABAD

#### DECATHLON shortlisted students list(2023 BATCH)

S.No	ROLL NO	Name	Branch	Email id	Moboli number
1	19T81A0545	Malladi.Sahithi	CSE	sahithimalladi3@gmail.com	8179214228
2	19T81A0553	Choula.Shreyaswi	CSE	ch.shreyaswi225@gmail.com	9676051369
3	19T81A0443	Sappidi Venkatesh	ECE	vekivenkatesh4@gmail.com	8096308265

Regards,

Jesu

Accountable for Decathlon Shamshabad  
 "Acting for long term health of the many"  
 Decathlon Sports India

  
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# ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES

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To

**Satya Swathy,**

**Congratulations! Welcome to Vodafone Idea Limited!**

With reference to your application and subsequent selection process, we are pleased to include you as part of the Graduate Engineering Trainee Program in our Organization. On joining, you shall be designated as Graduate Engineering Trainee in the Technology-SNOC function. Your place of posting will be Hyderabad.

We are enclosing the details of your compensation package of **Rs. 4,50,000** along with this letter of intent. A formal letter of appointment stating the terms of employment will be issued to you upon joining us.

This Letter of Intent is subject to you satisfying the following:

1. A confirmation to join Vodafone Idea Limited on **4<sup>th</sup> Sep, 2023 (Tentative)** and clearing your final semester exams with **60%**. You will have to submit a copy of your final semester results/marksheet before joining us. **(Kindly Reply to all to accept this offer and mention 'I accept the offer with mentioned terms and conditions')**
2. Your submission of health declaration form
3. A positive Background verification of your educational qualification(s) and employment check (if applicable).
4. Completion of both doses of COVID-19 Vaccination.

Kindly accept this letter indicating your acceptance of our terms and conditions by **17<sup>th</sup> Apr 2023**. You are requested to submit the self-attested copy of documents mentioned below on or before your joining day.

- Documentary evidence of date of birth mandatory -PAN Card and Aadhar Card **(In case you don't have any of these available as of now, kindly apply and make sure you submit both documents on or before joining us.**
- Self-attested copy of all Educational Qualifications (SSC, HSC, Graduate Degree/Diploma)
- Four passport size photographs (against a white background only)

Please note that all the above documents and information provided by you form the basis of your representation and our offer, and the same shall be subject to verification as may be required by the Company from time to time. By acceptance of this Letter of Intent, you hereby confirm that you are not subject to any ongoing restrictions or obligations, which would prevent or otherwise place limitations on your ability to join us from your designated start date.

We wish you the best and believe that you will have a fruitful and successful career with us!

	Announced Compensation Details	
	Rupees per Month	Rupees per Annum
<b>Monthly Component (A)</b>		
Basic Salary	15,000	180,000
Management Allowance#	2,587	31,044
HRA @ 50% of Basic	7,500	90,000
<b>Benefits (B)</b>		
Provident Fund @ 12% of Basic	1,800	21,600
Gratuity @ 4.81% of Basic	722	8,664
<b>Total Fixed Pay (A+B)</b>	<b>27,609</b>	<b>331,308</b>
<b>Variable Target (C)</b>		
Variable Target Pay*	4,091	50,696
<b>Target CTC (A+B+C)</b>	<b>31,700</b>	<b>382,004</b>

# Payout as per applicable (Target Variable Pay/ Target Commission (Sales Incentive Plan) and continued employment with Vodafone Idea limited as per policy.

# Management Allowance & Target Variable Pay, inclusive of statutory bonus, if any, applicable under statute.

\* The PPF/Gratuity (basic applicability) amount mentioned above, is a Target (inclusive of statutory bonus, if any) and actual payout against it can range from nil to the upper limit as may be prescribed in line with the Variable Pay guidelines/policy of the Company. The final decision on any Variable Pay payment will be at the sole discretion of the Company.

Best Regards,  
 Khyati Mishra  
 AGM HR CODE & SNOC (Hyd)  
 +91 9885014741

  
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### OFFER LETTER

Dear Mr/Ms. **BOLLI AJAY**

We are pleased to offer you the position of "Business Associate" and require you to join on or before **13<sup>th</sup> October 2023**.

The following are the terms and conditions of our Company **M/s Aliens Developers Pvt. Ltd.**

Your Cost To Company per annum is **Rs.3, 20,000/- (Rupees Three Lakh Twenty Thousand Only)**.

#### Code of Conduct

- Your designation is merely indicative of the responsibilities, which you are required to carry out. The Company shall be entitled to require you at any time to perform any other administrative, managerial, supervisory or other functions and you will be bound to carry out such functions.
- You will devote full time to the work of the company and shall not undertake any other direct/indirect business or work, honorary or remunerative, except with the written permission of the Company.

As long as you are in the employment of the Company you will at all times observe secrecy and confidentiality in respect of any technical, trade or business data or any other information that might come to your knowledge or possession, which according to the Company, are necessarily confidential and form valuable property of the Company and not made available to the trade and furthermore, you will not disclose them without authority of the company to anyone other than the Company's Officers authorized to receive them ceased to be in service of the company, you shall not disclose them to anyone.

- You shall maintain proper discipline and dignity of your office and shall deal with all matters and so briety.
- You shall maintain and keep in your safe custody such books, registers documents and other papers as may be issued to you or may come in your possession and shall return the same when required.
- You will forthwith inform the Company of any change in your residential address.
- You will observe work timings and holiday as applicable to your location and place of work.
- Upon leaving the Company, you will not take with you any drawing, blue print or other reproduction or data tables, calculations, letters or other documents or any other writing copy of writing of any nature what so ever pertaining to the business of the Company or any of its subsidiaries.

**Aliens group**  
'Authentic Experience'

**ALIENS DEVELOPERS PVT. LTD.**  
Corp. Off: Aliens Space Station, Gachibowli, Telapur, Hyderabad - 502 032, A.P., INDIA  
Ph: 91-40-4133 5555, Fax:23114462, Email: [aliens@aliensgroup.in](mailto:aliens@aliensgroup.in), Url: [www.aliensgroup.in](http://www.aliensgroup.in), [www.aliensgroup.biz](http://www.aliensgroup.biz)

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### Other Rules & Regulations

- You will be entitled to leave in accordance with the Company Rules.
- Increments are not automatic but will be based solely on efficient, satisfactory and loyal discharge of duties as assessed by our performance appraisal systems.
- It is agreed that it shall be open to the Company from time to time vary any remuneration, benefit, facility or perquisite that may be extended to you on a review of the Company's decision in this behalf.
- If during the period of your employment with us you achieve any invention process improvement, operational improvement or other processes/methods, likely to result in more efficient operation of any of the activities of the Company, the Company shall be entitled to use, utilize and such improvements.
- The new employee will be given consistent training to have the chance to learn their new job. At the end of the training the management will determine if the employee should be retained in the organization. The decision will be made by appraising the following criteria.

The skills, competencies and the knowledge of the employee on the training  
The employee progress on given assignments  
Their reliability trust worthiness and other relevant personality characteristics of the employee  
The employee relation and collaboration with subordinates and peers.

If an employee who will successfully completed their initial probationary period they are granted as permanent status of employment.

- If the employee is deemed unsuitable while on a probationary period the company will be terminated without the minimum prior notice mandated by law. The termination of employment during this period maybe for cause or without cause depending on the circumstances in the individual's evaluation.
- Your appointment is subject to your submitting copies of your credentials i.e. marks sheets, certificates, etc.
- Please return the duplicate copy of this letter duly signed in token of acceptance of the terms and conditions of employment.

### Notice Period

- Your employment will be subject to termination on 30 day's notice on either side or salary in lieu thereof.
- I hereby accept the position, terms & conditions of employment offered.

For Aliens Developers Pvt. Ltd.



**Aliens group**  
'Future's Experience'

**ALIENS DEVELOPERS PVT. LTD.**

Corp. Off: Aliens Space Station, Gachibowli, Tallapur, Hyderabad - 502 032, A.P., INDIA

Ph: 91-40-4133 5655, Fax:23114482\*Email: [aliens@aliensgroup.in](mailto:aliens@aliensgroup.in)\*Url: [www.aliensgroup.in](http://www.aliensgroup.in) [www.aliensgroup.biz](http://www.aliensgroup.biz)

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### OFFER LETTER

Dear Mr/Ms. EDIGI ANTHA

We are pleased to offer you the position of "Business Associate" and require you to join on or before 13<sup>th</sup> October 2023.

The following are the terms and conditions of our Company M/s Aliens Developers Pvt. Ltd.

Your Cost To Company per annum is **Rs.3, 20,000/- (Rupees Three Lakh Twenty Thousand Only)**.

#### Code of Conduct

- Your designation is merely indicative of the responsibilities, which you are required to carry out. The Company shall be entitled to require you at any time to perform any other administrative, managerial, supervisory or other functions and you will be bound to carry out such functions.
- You will devote full time to the work of the company and shall not undertake any other direct/indirect business or work, honorary or remunerative, except with the written permission of the Company.

As long as you are in the employment of the Company you will at all times observe secrecy and confidentiality in respect of any technical, trade or business data or any other information that might come to your knowledge or possession, which according to the Company, are necessarily confidential and form valuable property of the Company and not made available to the trade and furthermore, you will not disclose them without authority of the company to anyone other than the Company's Officers authorized to receive them ceased to be in service of the company, you shall not disclose them to anyone.

- You shall maintain proper discipline and dignity of your office and shall deal with all matters and so briety.
- You shall maintain and keep in your safe custody such books, registers documents and other papers as may be issued to you or may come in your possession and shall return the same when required.
- You will forthwith inform the Company of any change in your residential address.
- You will observe work timings and holiday as applicable to your location and place of work.
- Upon leaving the Company, you will not take with you any drawing, blue print or other reproduction or data tables, calculations, letters or other documents or any other writing copy of writing of any nature what so ever pertaining to the business of the Company or any of its subsidiaries.

**Aliens group**  
'Authentic Experience'

**ALIENS DEVELOPERS PVT. LTD.**  
Corp. Off: Aliens Space Station, Gachibowli, Telapur, Hyderabad - 502 032, A.P., INDIA  
Ph: 91-40-4133 5555, Fax:23114462, Email: [aliens@aliensgroup.in](mailto:aliens@aliensgroup.in), Url: [www.aliensgroup.in](http://www.aliensgroup.in), [www.aliensgroup.biz](http://www.aliensgroup.biz)

  
PRINCIPAL  
Annamacharya Institute of  
Technology & Sciences  
Piglipur (V), Batasingaram (Post)  
Adbullapurmet (M), R.R. Dist. HYD-501 512



## ANNAMACHARYA INSTITUTE OF TECHNOLOGY & SCIENCES

Piglipur(V), Batasingaram(Post), Adbullapurmet (M), R R Dist., Hyderabad - 501512  
(Approved by A.I.C.T.E, Recognized by the Govt. of T.S., Permanent Affiliation from JNTUH, Hyderabad)  
Accredited by "NAAC with "B+" Grade, Recognized by UGC Under Section 2(f) and 12(B).  
Website: [www. https://aits-hyd.org/](http://www.https://aits-hyd.org/), E-mail : [principalath@gmail.com](mailto:principalath@gmail.com) , Contact No: 9848924705

### Other Rules & Regulations

- You will be entitled to leave in accordance with the Company Rules.
- Increments are not automatic but will be based solely on efficient, satisfactory and loyal discharge of duties as assessed by our performance appraisal systems.
- It is agreed that it shall be open to the Company from time to time vary any remuneration, benefit, facility or perquisite that may be extended to you on a review of the Company's decision in this behalf.
- If during the period of your employment with us you achieve any invention process improvement, operational improvement or other processes/methods, likely to result in more efficient operation of any of the activities of the Company, the Company shall be entitled to use, utilize and such improvements.
- The new employee will be given consistent training to have the chance to learn their new job. At the end of the training the management will determine if the employee should be retained in the organization. The decision will be made by appraising the following criteria.

The skills, competencies and the knowledge of the employee on the training  
The employee progress on given assignments  
Their reliability trust worthiness and other relevant personality characteristics of the employee  
The employee relation and collaboration with subordinates and peers.

If an employee who will successfully completed their initial probationary period they are granted as permanent status of employment.

- If the employee is deemed unsuitable while on a probationary period the company will be terminated without the minimum prior notice mandated by law. The termination of employment during this period maybe for cause or without cause depending on the circumstances in the individual's evaluation.
- Your appointment is subject to your submitting copies of your credentials i.e. marks sheets, certificates, etc.
- Please return the duplicate copy of this letter duly signed in token of acceptance of the terms and conditions of employment.

### Notice Period

- Your employment will be subject to termination on 30 day's notice on either side or salary in lieu thereof.
- I hereby accept the position, terms & conditions of employment offered.

For Aliens Developers Pvt. Ltd.



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'Autentic Experience'

**ALIENS DEVELOPERS PVT. LTD.**

Corp. Off: Aliens Space Station, Gachibowli, Tallapur, Hyderabad - 502 032, A.P., INDIA

Ph: 91-40-4133 5655, Fax:23114482•Email: [aliens@aliensgroup.in](mailto:aliens@aliensgroup.in)•Url: [www.aliensgroup.in](http://www.aliensgroup.in) [www.aliensgroup.biz](http://www.aliensgroup.biz)

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Website: [www. https://aits-hyd.org/](https://aits-hyd.org/), E-mail : [principalath@gmail.com](mailto:principalath@gmail.com) , Contact No: 9848924705

10<sup>th</sup> April 2023

[Mr. G.SRI HARI]

We request you to keep in touch with Ms. Satya Devi T, Asst. Manager- Talent Acquisition at [navaprathibha@amararaja.co.in](mailto:navaprathibha@amararaja.co.in) for further correspondence and process of your joining our organization.

This appointment is valid subject to your medical fitness.

Please sign and return the duplicate copy of this offer as a token of your acceptance of this offer.

Looking forward to a long lasting and mutually rewarding relationship with you.

Welcome to Amara Raja Family!

By Omokesh Mohanty  
Head-Talent Acquisition

I accept the terms and conditions of this offer letter.

\_\_\_\_\_  
[Mr. G.SRI HARI]

*In case of any clarifications on offer, please feel free to contact:*

**Ms.Satya Devi T**  
Asst.Manager-Talent Acquisition

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10<sup>th</sup> April 2023

[Mr. N.PRASAD]

We request you to keep in touch with Ms. Satya Devi T, Asst. Manager- Talent Acquisition at [navaprathibha@amararaja.co.in](mailto:navaprathibha@amararaja.co.in) for further correspondence and process of your joining our organization.

This appointment is valid subject to your medical fitness.

Please sign and return the duplicate copy of this offer as a token of your acceptance of this offer.

Looking forward to a long lasting and mutually rewarding relationship with you.

Welcome to Amara Raja Family!

By Omokesh Mohanty  
Head-Talent Acquisition

I accept the terms and conditions of this offer letter.

\_\_\_\_\_  
[N.PRASAD]

*In case of any clarifications on offer, please feel free to contact:*

**Ms.Satya Devi T**  
Asst.Manager-Talent Acquisition

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Website: [www. https://aits-hyd.org/](https://aits-hyd.org/), E-mail : [principalait@gmail.com](mailto:principalait@gmail.com) , Contact No: 9848924705

To

**Satya Swathy,**

**Congratulations! Welcome to Vodafone Idea Limited!**

With reference to your application and subsequent selection process, we are pleased to include you as part of the Graduate Engineering Trainee Program in our Organization. On joining, you shall be designated as **Graduate Engineering Trainee** in the **Technology-SNOC** function. Your place of posting will be **Hyderabad**.

We are enclosing the details of your compensation package of **Rs. 4,50,000** along with this letter of intent. A formal letter of appointment stating the terms of employment will be issued to you upon joining us.

This Letter of Intent is subject to you satisfying the following:

1. A confirmation to join Vodafone Idea Limited on **4<sup>th</sup> Sep, 2023 (Tentative)** and clearing your final semester exams with **60%**. You will have to submit a copy of your final semester results/marksheet before joining us. **(Kindly Reply to all to accept this offer and mention 'I accept the offer with mentioned terms and conditions')**
2. Your submission of health declaration form
3. A positive Background verification of your educational qualification(s) and employment check (if applicable).
4. Completion of both doses of COVID-19 Vaccination.

Kindly accept this letter indicating your acceptance of our terms and conditions by **17<sup>th</sup> Apr 2023**. You are requested to submit the self-attested copy of documents mentioned below on or before your joining day.

- Documentary evidence of date of birth mandatory -PAN Card and Aadhar Card **(In case you don't have any of these available as of now, kindly apply and make sure you submit both documents on or before joining us.**
- Self-attested copy of all Educational Qualifications (SSC, HSC, Graduate Degree/Diploma)
- Four passport size photographs (against a white background only)

Please note that all the above documents and information provided by you form the basis of your representation and our offer, and the same shall be subject to verification as may be required by the Company from time to time. By acceptance of this Letter of Intent, you hereby confirm that you are not subject to any ongoing restrictions or obligations, which would prevent or otherwise place limitations on your ability to join us from your designated start date.

We wish you the best and believe that you will have a fruitful and successful career with us!

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Annexure : Compensation Details			
	Rupees per Month	Rupees per Annum	
<b>Monthly Component (A)</b>			
Basic Salary	15,000	180,000	
Management Allowance#	7,587	91,040	
HRA @ 50% of Basic	7,500	90,000	
<b>Retirals ( B)</b>			
Provident Fund @ 12% of Basic	1,800	21,600	
Gratuity @ 4.81% of Basic	722	8,664	
<b>Total Fixed Pay (A+B)</b>	<b>32,609</b>	<b>391,304</b>	
<b>Variable Target (C)</b>			
Variable Target Pay*	4,891	58,696	<b>Variable Pay is @ 15% of Fixed Pay</b>
<b>Target CTC (A+B+C)</b>	<b>37,500</b>	<b>450,000</b>	
# Payout as per applicable (Target Variable Pay/Target Commission (Sales Incentive Plan) and continued employment with Vodafone Idea Limited as per policy.			
# Management Allowance & Target Variable Pay, inclusive of statutory bonus, if any, applicable under statute.			
# The TVP/Incentive (basis applicability) amount mentioned above, is at Target (inclusive of statutory bonus, if any) and actual payout against it can range from nil to the upper limit as may be prescribed in line with the Variable Pay guidelines/policy of the Company. The final decision on any Variable Pay payout will be at the sole discretion of the Company.			

Best Regards,  
**Khyati Mishra**  
 AGM-HR-CODE & SNOC (Hyd)  
 +91 9885014741

  
**PRINCIPAL**  
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 Piglipur (V), Batasingaram (Post)  
 Adbullapurmet (M), R.R. Dist. HYD-50\* 555



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 Website: [www. https://aits-hyd.org/](https://aits-hyd.org/), E-mail : [principalaith@gmail.com](mailto:principalaith@gmail.com) , Contact No: 9848924705

**Qspiders Campus Connect**  
 A Unit of Test Yantra Software Solutions India Pvt Ltd

## INCUBATION OFFER LETTER

Dated:

Dear Sir,  
 We are happy to inform you that Below Students from your college Annamacharya Institute of Technology and Science, Hyderabad been Selected in our Incubation Screening Drive.

Candidate Name	Mobile Number	Email ID	Degree	Degree stream	Degree college	Status
Keerthi harshitha	7337068629	<a href="mailto:keerthiharshitha7@gmail.com">keerthiharshitha7@gmail.com</a>	BTech	Electronics & Communication(E&C)	Annamacharya Institute of Technology and Science, Hyderabad	Selected
Paatrali Krishna Chaitanya	7995120141	<a href="mailto:krishtnachaitu16@gmail.com">krishtnachaitu16@gmail.com</a>	BTech	Computer Science(CS)	Annamacharya Institute of Technology and Science, Hyd	Selected
S.venkatesh	8096.308265	<a href="mailto:svkivenkatesh4@gmail.com">svkivenkatesh4@gmail.com</a>	BTech	Electronics & Communication(E&C)	Annamacharya Institute of Technology and Science, Hyderabad	Selected
Sanjay	6281557915	<a href="mailto:sanjaynamneboina17@gmail.com">sanjaynamneboina17@gmail.com</a>	BTech	Electrical & Electronics(EEE)	Annamacharya Institute of Technology and Science, Hyd	Selected
Sahithi Malladi	8179214228	<a href="mailto:sahithimalladi3@gmail.com">sahithimalladi3@gmail.com</a>	BTech	Computer Science(CS)	Annamacharya Institute of Technology and Science, Hyd	Selected
Sreeraj	9640359924	<a href="mailto:sreerajmalladi@gmail.com">sreerajmalladi@gmail.com</a>	BTech	Computer Science(CS)	Annamacharya Institute of Technology and Science, Hyd	Selected
Gani Shiva Teja Reddy	8978103841	<a href="mailto:shivatejareddy3008@gmail.com">shivatejareddy3008@gmail.com</a>	BTech	Computer Science(CS)	Annamacharya Institute of Technology and Science, Hyd	Selected
Ananya	9390295779	<a href="mailto:ananyachaitanaboina@gmail.com">ananyachaitanaboina@gmail.com</a>	BTech	Electronics & Communication(E&C)	Annamacharya Institute of Technology and Science, Hyd	Selected
DUBBAKA RENUKA	8688596534	<a href="mailto:renukareddydubbaka@gmail.com">renukareddydubbaka@gmail.com</a>	BTech	Electronics & Communication(E&C)	Annamacharya Institute of Technology and Science, Hyderabad	Selected
Srikar Dornala	8522895464	<a href="mailto:srikardornala2000@gmail.com">srikardornala2000@gmail.com</a>	BTech	Computer Science(CS)	Annamacharya Institute of Technology and Science, Hyderabad	Selected

### NOTE:

- We do not charge for the complete training which takes 9 months
- We do not charge you for any interviews and placement activity conducted at our end.
- The training includes Software Testing/Software Development & General Aptitude.
- On successful completion of each training they will be awarded with course completion Certificate.
- No other programs are included in this training module.

### RULES:

- Following rules to be followed for placement activities:
- Students should bring 95% attendance in their school / college / institute.
  - Students are asked to relocate to Adullapurmet (M), R.R Dist., Hyderabad, for the training.
  - Complete the given assignments on time.
  - Use necessary permissions.
  - Bring this offer letter on the first day of reporting, with all academic marks cards, 10<sup>th</sup>, 12<sup>th</sup>, PUC & Degree(DT New), 3 Govt ID card & 2 passport size photo.

This letter is valid only on respective date of joining only. If you join on any other date, the training will not be valid. You may have to pay the fees. Train & Travel. Qspiders Campus Connect Team.

For selected students anything in further information or Query contact only on below numbers according to college (State), location -  
 -Hyd: 9848924705 / 9848924706 / 9848924707 / 9848924708 / 9848924709 / 9848924710 / 9848924711 / 9848924712 / 9848924713 / 9848924714 / 9848924715 / 9848924716 / 9848924717 / 9848924718 / 9848924719 / 9848924720 / 9848924721 / 9848924722 / 9848924723 / 9848924724 / 9848924725 / 9848924726 / 9848924727 / 9848924728 / 9848924729 / 9848924730 / 9848924731 / 9848924732 / 9848924733 / 9848924734 / 9848924735 / 9848924736 / 9848924737 / 9848924738 / 9848924739 / 9848924740 / 9848924741 / 9848924742 / 9848924743 / 9848924744 / 9848924745 / 9848924746 / 9848924747 / 9848924748 / 9848924749 / 9848924750 / 9848924751 / 9848924752 / 9848924753 / 9848924754 / 9848924755 / 9848924756 / 9848924757 / 9848924758 / 9848924759 / 9848924760 / 9848924761 / 9848924762 / 9848924763 / 9848924764 / 9848924765 / 9848924766 / 9848924767 / 9848924768 / 9848924769 / 9848924770 / 9848924771 / 9848924772 / 9848924773 / 9848924774 / 9848924775 / 9848924776 / 9848924777 / 9848924778 / 9848924779 / 9848924780 / 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### OFFER LETTER

Date: 03.02.2023

Dear Mr. Bonagiri Saketh,

With reference to your application, we are pleased to offer you an internship program in the NIUM-IT at the National Institute of Urban Management, Hyderabad.

Your internship shall be from the 6th February 2023 to 30 of June 2023. During this period of your service with us, you are expected to maintain certain decorum and follow a proper professional code of conduct.

You will be joining the team to work on software development and other works assigned by the Technical Architect/ Project Director.

A notification email should be sent to us from your college HOD in case of any exam or practical you need to attend during this internship period. The date of the exam or practical should be informed to us one-week prior to the date.

In the event of your absence from work without any approval, you shall be considered as having voluntarily abandoned your internship. The organization shall have the right to terminate your services and, in this case, you shall not be entitled to any certification.

During the internship with NIUM a stipend of Ten thousand only (Consolidated) will be paid per month.

With Regards,

Vinay Kumar  
(CEO-TSbPASS)

#### Acceptance of the Offer

I, the undersigned, have read and understood the terms and conditions contained herein, the letter. I hereby accept the same and I attest my signature here under.

Signature of the student: \_\_\_\_\_

Date: \_\_\_\_\_

<https://nium.org.in>

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### Best Practice –II

1. **Title of the practice:** Training programs for students to enhance their skill sets for a holistic development for their future.
2. **Objective of the Practice:**
  - To train students on life skills so that they can excel in their academics and also in the careers of their choice.
  - To train for Campus Recruitments

### The Context:

- Students from vernacular backgrounds need additional training to acquire the skills expected by recruiting companies.
- Most of the students admitted through lateral-entry i.e., with a diploma qualification, need more grooming to perform on-par with the other students.
- To provide requisite training for students to improve their prospects of being recruited in Product Development and/or Consulting and service-based companies.

### The Practice:

The Institution provides well-structured skill training programs for students of all branches of B.Tech, M.Tech, MCA, MBA and Diploma beginning from their initial semesters itself, which helps them learn progressively.

### **The details of the training programs are mentioned below:**

- English language and communication skill course is part of the curriculum, in I year I semester and II semester, which help in honing the communication skills of the students. A class of 60 students is divided into 3 batches of 20 each and they are given ear- training in the Phonetics lab, thus enabling them to get rid of their mother tongue influence when speaking in English. In the Interactive Communication skills lab students actively participate in group discussions, public speaking, debates and presentations, while in the Reading lab students are taught various comprehension strategies to enable them to read different text types.
- In addition to the above, the students also undergo 56 hours of training in V Semester and 56 hours of training in VI semester, to enhance the LSRWP skills (Listening, Speaking, Reading, Writing and Presentation). These training sessions are conducted with an objective to improve the comprehension skills of students. Also during the V and the VI semesters, a class of 60 students is divided into two batches, each consisting of 30 students. Two trainers are provided for each batch to ensure that every student gets the attention needed thus making sure that there is maximum participation. Students are given team tasks and activities thus encouraging participative learning.

  
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- Furthermore, during the V and VI semesters, training is imparted on soft-skills such as Quantitative, Logical, Aptitude, Verbal, Reasoning to mention a few. This aids in preparing the students for the recruitment process, for entrance exams for higher studies and for other competitive examinations. The students are also provided with on-line resources (on-line videos) and on-line tests, every week, to enable them to prepare for all the above mentioned exams.
- A part of advanced communications skills conducted as per the curricula, the training classes conducted during the V and VI semesters are outsourced to third-party training partners. This is done because the trainers have industry experience and understand the need to bridge the gap between the curricula and the industry requirement and the demands the industry makes on fresh graduates. The students are given inputs based on the requirements of various companies.
- The third-party training partners also take care of providing on-line resources like on-line videos and on-line practice tests every week and they also monitor the performance of the students in the online tests. They share the reports of the performance of the students in the on-line tests with the respective departments.
- In the academic **year 2017-2018**, the Institution also started Technical Skills Training programs and embedded it into the curriculum, for the students graduating in the year 2019. This is owing to the fact that the model of recruitment process by various companies has changed. Most of the recruiting companies are now expecting the students to have basic programming skills irrespective of the branch of engineering they pursue. These Technical Skills Training programs include IT related skills namely Fundamental Programming Skills and Advanced Programming Skills. Students of engineering branches other than CSE are offered training in these domains.
- Based on the feedback of the students graduating in the year **2019** and on their success in the recruitment process, the Institution decided to continue with the Technical Skills training programs making significant modifications as and when required based on the industry needs so that the students are better prepared for the recruitment process.
- The CRT (Campus Recruitment Training) program is conducted for the students during the summer vacation between VI and VII semesters. This program includes **140 hours** of training in communication and aptitude skills. This is done to reinforce the skills students acquire as part of the training conducted in V and VI semesters. Besides these skills, the students are also trained in Group Discussions, Resume Preparation and Interview Skills. They are also given company specific online practice tests every alternate day, during this training period. Based on the performance in these tests, the training sessions are customized to cater to the needs of the students and the industry, constantly monitoring their performance and making them adept at these skills.

  
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- Pre, mid and post assessment tests are administered to the students by M/s. Cocubes, which provides a proficient on-line assessment tool. M/s. Cocubes is also a hiring agency. The pre-assessment test helps in identifying the training needs of the students and assists in customizing the training imparted based on their student competencies. Based on the scores obtained by the students in the pre-assessment test, the students are divided into batches. After the pre-assessment test the student's performance is re-evaluated in the mid-assessment and the training sessions are then oriented to fix the gaps. A post-assessment test helps the students to :-
- Understand their areas of improvement, if any, so that they can enhance their proficiency levels during the training. The post-test also helps the institution to identify the effectiveness of the training programs and make changes, if needed, accordingly.
- The pre-assessment test is conducted before the commencement of the CRT. The mid-assessment test is conducted after two weeks of training. The post-assessment test is conducted on completion of the CRT sessions.
- The scores that the students secure in the **M/s. Cocubes** assessment exams are helpful in terms of them getting recruitment opportunities. **Cocubes** shares the scores of the assessment tests with the students and also with the recruiting companies on a need basis.
- Company-specific online practice tests are also provided to the students just before a particular company visits the campus for the recruitment process. This helps the students in preparing for their recruitment.
- Every year many students across all the branches of B.Tech., M.Tech, MBA, MCA and Diploma secure internships in industries of their respective discipline.

### Evidence of Success:

With the combined effort and commitment of the institution and students, the institution has achieved very good results during on-campus recruitment processes. This has led to the increase in the quality, as well as, number of recruitments. Placement Summaries for the last 5 years indicate that the students have been performing consistently well and are recruited by reputed companies and the average pay package has been increasing year after year.

  
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### Campus Recruitment Training – 2024 PO students

**CLIENT:** Annamacharya Institute of Technology and Sciences.

**TARGET AUDIENCE:** B. TECH, FOURTH  
YEAR STUDENTS.

Dear Sir,

We have designed the 90-hour (15 days) Campus Recruitment training module for 2024 POs to cater to all your requirements.

#### **PURPOSE/SCOPE OF THE COLLABORATION:**

- M/s. COIGN will conduct a comprehensive training program for students in the area of
  - Apply bit manipulation techniques to solve problems Object Oriented Programming (OOP), DBMS & Python.
  - Apply the modular programming techniques to simplify the programs and solve Advanced Algorithms using Data Structures.
  - Apply the problem-solving techniques from Quant, Reasoning, Verbal aptitude and soft skills.
- M/s. COIGN will conduct interim assessments and submit reports of the progress of students to the college.
- M/s. COIGN will conduct end-of-phase assessments and submit the reports of periodic progress of students to the college.
- M/s. COIGN shall provide access to our Online Learning & Assessment Portal named "HEBEON". It provides a flexible framework for students to plan their studies and guides them toward realizing their goals. All the assessments shall be done through this online portal only.
- M/s. COIGN will provide our soft copy material "KNOW'D'TECH" which covers all the above topics in a detailed manner.

#### **STUDENT EVALUATION PROCESS:**

- After completion of each phase students will be assessed in the topics completed in that phase.
- At least 50% of students should be able to achieve a rating of more than average in the assessment.
- If the above target is not met, special classes will be conducted for the students and they are assessed again so as to ensure the target is met.
- The evaluation process is applicable only to students who have above 80% attendance throughout each phase.

COIGN EDU & IT SERVICES PVT. LTD  
#511, 5<sup>th</sup> Floor, Ballad Estates, Tarnaka, Secunderabad- 500017  
Ph: 040- 66906107 | mail: [contactus@coign.net](mailto:contactus@coign.net) | [www.coign.net](http://www.coign.net)

  
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### EXPECTATIONS FROM COLLEGE:

- The College has to ensure at least 80% of attendance of the students throughout the program.
- The college has to provide Internet-enabled computer labs for conducting online assessment tests.
- The college has to provide projectors and sound systems for the proper conduction of the classes.
- The college has to provide lunch and transport facilities to the faculty coming for the training program.

### Note:

- No of students in the classroom should not be more than 120.
- 6 hours of training is expected to be provided per batch on the training day.

### MODEL OF EXECUTION: -

1. A Pre-Assessment will be conducted for the students and batch division will be done based on the results of the assessment.
2. All the Algorithms discussed during the training program are taken as per the standards of top coding sites like GeeksforGeeks, Hacker Rank, CodeChef, InterviewBit, Company-specific papers, etc.
3. 85% of the content will be on Practicing programs in Books
4. Students will work in teams to encourage competition among them.

### OBJECTIVES:

- To learn the application of the basic concepts in C through Game Development.
- To adapt problem-solving skills through a Real-world case studies approach.
- To experience Teamwork and zero attitude in building small games.
- To learn the application of using Data Structures in Algorithms.
- To implement Time complexity and space complexity in Real-world case studies.
- To learn 2 – 3 ways of solving the same problem using different parameters.

### TRAINING MODULE

THE TRAINING MODULE WILL BE DIVIDED INTO 2 Parts –

- PART 1 – NON-TECH SKILLS – APTITUDE & SOFT SKILLS
- PART 2 – TECH SKILLS – PROGRAMMING LANGUAGE, DATA STRUCTURES, ALGORITHMS, DBMS, COMPUTER NETWORKS & OPERATING SYSTEM.

NOTE: - THE TRAINING CURRICULUM IS ATTACHED IN THE EXCEL SHEET FOR REFERENCE.

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### HIGHLIGHTS OF COIGN'S TECHNICAL CRT

- 12+ years of experience in technical training
- 95% PRACTICAL programs-based content in the training sessions.
- Curriculum designed as per the latest Industry trends.
- Faculty with a minimum of 5 stars and GOLD BADGE in Hackerrank. • 12 faculty with expertise in solving CODE VITA challenges.
- Multiple approaches to the same problem will be taught explicitly.
- Topic-wise assessments in Hackerrank.

### FINANCIAL INFORMATION:

- We would be charging for Trainers – Rs. 10000/- per day per trainer with a batch size of 100 students.
- Payment will be provided in the form of a DD/Check payment made out to "REWARD", payable at Visakhapatnam.
- 50% of the payment to be made upfront before the training program starts and another 50% after completion of the training program.
- MOU to be signed by both parties before training begins.

### Proposal Submitted by: -

Mr. Durga Naveen Kandregula,  
VICE-PRESIDENT - Sales,  
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9246818846, [durganav534@gmail.com](mailto:durganav534@gmail.com)  
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### CRT SCHEDULE -2024

<b>CRT SCHEDULE -2024</b>				
<i>Sl No.</i>	<i>Resource person Name</i>	<i>Topics covered</i>	<i>Date</i>	<i>Total Hours</i>
1	SHIVA	<i>Aptitude &amp; Logical Reasoning</i>	07,08,09,10,11,12 AUGUEST-2023 (6days X 6Hours )	36 Hours
2	STANLEY	<i>Soft Skills</i>	14 & 16 AUGUEST- 2023 (2days X 6Hours )	12 Hours
3	JALANDHAR CHEEMA	<i>Python</i>	17,18,19,21,22,23,24 AUGUEST-2023 (7days X 6 Hours)	42 Hours
		<b>TOTAL DAYS( in Hours)</b>	15 Days X 6 Hours	<b>90 Hours</b>

  
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### Aptitude & Logical Reasoning - 36Hrs

S.No	Module	Topic	SubTopic	No.of Hours	Date	Resource person Name
1	Aptitude	Simple equations	Linear equations	21	7-8-2023 TO 12-08-2023	SHIVA
			system of linear equations			
			Quadratic Equations			
		Numbers	classification of numbers			
			unit digits			
			remainders			
			converting decimals into fractions			
			factorials			
			summations			
		LCM and HCF	different ways to find lcm and hcf			
			applications of lcm and hcf			
		Ratios and praportions	Ratios and praportions			
		Partnerships	ratios and praportions			
		Percentages	percentages			
			profit			
			loss			
			discount			
		Time and Work	Time and work			
			efficiency constant method			
			LCM methods			
			alternate days concept			
			negative work concept			
			Pipes and cisterns			
		Time, Speed, Distance	unit conversion			
			average speed			
			relative speed			
			problems on trains			
			effective speed			
			boats and streams			
			races			

  
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		Averages	Averages		
			Problems on ages		
		Simple interest and compound interest	simple interest		
			compound interest		
			relation between SI and CI		
		mixtures and alligations	alligation rule		
			mixing of mixtures		
			mixture of more than two ingredients		
		geometry	angles		
			lines		
			triangles		
		mensuration	mensurations		
		permutation and combination	fundamental principle of counting		
			permutations		
			linear permutations		
			circular permutations		
			combinations		
		probability	probability		
		clocks	clocks		
		calendars	calendars		
2	Logical Reasoning	coding decoding	coding decoding	15	
		series and sequence	alpha series		
			number series		
			alpha numeric series		
		analogy	analogy		
		odd man out	odd man out		
		direction sense	direction sense		
		blood relations	blood relations		
		figure analysis	figure analysis		
		cubes	cubes		
		syllogism	syllogism		
		seating arrangements	linear arrangements		
			circular arrangements		
		analytical puzzles	puzzles		
		venn diagrams	venn diagrams		
		ranking and sequences	ranking and sequences		
		data sufficiency	data sufficiency		
		DATA INTERPRETATION	DATA INTERPRETATION		
		<b>TOTAL</b>		<b>36</b>	

  
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### SOFT SKILLS

S.No	Module	Topic	No.of Hours	Date	Resource person Name
1	Soft Skills	Essay Writing and Email Writing	2	14-08-2023	STANLEY
2		Resume Building,Self Introduction	2		
3		Group Discussions,Mock GDs	2		
4		Body Language ,Grooming	2	16-08-2023	
5		JAMs ,Interview Skills,	2		
6		Presentation Skills ,Team Bulding	2		
		<b>Total Hours</b>	12 Hrs		

  
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S.No	Module	Topic	SubTopic	Programs for Practice	Hou rs	Date	Resourc e person Name			
1	Introduction	Introduction to Python	Python Introduction IO Operations	Practice on the same	1	17-08-2023 TO 24-08-2023	JALANDHAR CHEEMA			
2	Variables and DataTypes	Variables	Naming Convention	Practice on the same						
			Scope of a variable	Practice on the same						
		Datatypes	Integer	Practice on the same						
			Floating Point Numbers	Practice on the same						
			Boolean	Practice on the same						
			String	Practice on the same						
			Complex Numbers	Practice on the same						
			Implicit and Explicit Conversion	Practice on the same						
								2		
3	Operators	Arithmetic Operators	Addition	1. Swaping of two numbers 2. Swaping of two numbers with out temporary variable 3. Write a program to enter length and breadth of a rectangle and find its area.(lb) 4. Write a program to enter length and breadth of a rectangle and find its perimeter. 2(l+b)	0.5	17-08-2023 TO 24-08-2023	JALANDHAR CHEEMA			
			Substraction							
			Multiplication							
			Division							
			Floor Division							
			Exponent							
			Modulus		0.5					
		Comparison Operator	"==" operator		5. Write a program to convert days into years, weeks and days.(non leap year\n") 6. Write a program to print the denominations for the given no.of seconds in the following format H:M:S			0.5	17-08-2023 TO 24-08-2023	JALANDHAR CHEEMA
			!=" to operator							
			<> Operator							
			> Operator							
			< Operator							
			>= Operator							
			<= Operator	0.5	17-08-2023 TO 24-08-2023	JALANDHAR CHEEMA				

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	Assignment Operator	"=" Operator			
		"+=" Operator			
		"-=" Operator			
		"*=" Operator			
		"/=" Operator			
		"%=" Operator			
		"**=" Operator			
		"//=" Operator	Practice on the same	0.5	
	Bitwise Operator	& Binary AND Operator	1. Check if an integer is even or odd 2. Detect if two integers have opposite signs or not, 3. Add 1 to an integer, 4. Swap two numbers without using any third variable, 5. Turn off /on k'th bit in a number, 6. Check if k'th bit is set for a number 7. Toggle the k'th bit 8. How to unset the rightmost set bit of a number? 9. Find the parity of given number 10. Count the number if bits to be flipped to convert A to B 11. Convert uppercase character to lowercase and vice versa 12. Invert alphabet's case 13. Find a letter's position in alphabet 14. Find the absolute value of an integer without branching 15. Find one extra character in a string		
		Binary OR Operator			
		^ Binary XOR Operator			
		~ Binary ones Complement Operator			
		<< Binary Left Shift Operator			
		>> Binary Right Shift Operator		1.5	

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		Logical Operator	and Logical Operator	Practice on the same	2
			or Logical Operator		
			not Logical Operator		
		Membership Operator	in Operator		
			not in operator		
		Identity Operator	is Operator		
			is not Operator		
		Operator Precedence	List of all Operators according to Precedence	Practice on the same	2
4	Python Statements	Conditional Statement	if statement	1. Reverse of a given number 2. Reverse of a given number by excluding Zeros	2
			if elif else statement		
		Control Statement	Break and Continue	3. Amstrong Numbers 4. Palindrome Number 5. Perfect Number	2
5	Looping	For Loop	For loop using range function		
			For loop using iterator		
		While loop	While loop syntax	2	
6	Strings	Operations	Concatenation	1. Write a Python program to count the number of times exists of a given character (character frequency) in a string. 2. Write a Python program to get a string made of the first 2 and the last 2 chars from a given a string. If the string length is less than 2, return instead of the empty string. 3. Write a Python program to get a single string from two given strings, separated by a space and swap the first two characters of each string. Sample String : 'abc', 'xyz' 4. Write a Python program to add 'ing' at the end of a given string (length should be at least 3). 5. If the given	3
			Replication		
			Slicing		
	In-built Functions	lower() , upper() , capitalize() , title() , swapcase()			
		islower() , isupper() , istitle()			
		strip() , lstrip() , rstrip()			
			isalpha() , isnumeric , isdigit() , isdecimal()		
			center() , ljust() , rjust()		
			count() , encode() , startswith() , endswith()		
			find() , index() , rindex(), split()		





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				<p>string already ends with 'ing' then add 'ly' instead. If the string length of the given string is less than 3, leave it unchanged.</p> <p>6. Write a program to toggle the characters in the given string? I/P: viJaY O/P: VljAy</p> <p>7. User Id generation</p> <p>8. Write the program to print the each word followed by its vowels count from the given string?</p> <p>9. Write a program for Caesar cipher encryption for given key.</p>			
		Libraries in Python	Random Library Math Library				
7	List	Operations	Concatenation	<p>1. Write the python program to rotate the list of elements for the given no. of rotations.</p> <p>2. With two given lists [1,3,6,78,35,55] and [12,24,35,24,88,120,155], write a program to make a list whose elements are intersection of the above given lists.</p> <p>3. Write a program to find smallest element of an list using recursion</p> <p>4. Count Strictly Increasing Subarrays in a given array</p> <p>5. Count subarrays with same even and odd elements in a given array</p> <p>6. Elements of an array that are not divisible by any</p>			
			Replication				
			Slicing				
		In-built Functions	cmp(), len(),max(),min(),list()				
			list.append(), list.count(), list.extend(),list.index()				
			list.insert(), list.pop(), list.remove(), list.reverse(), list.sort()				
			reversed(),sorted()				



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				element of another array.	
8	Tuple	Operations	Concatenation	Practice on the same	2
			Replication		
			Slicing		
		In-built Functions	cmp(), len(),max(),min(),tuple()		
			sorted(), reversed(),tuple.count(), tuple.index()		
9	Dictionary	Keys	Which type of data can be made key	Practice on the same	2
		In-built Functions	cmp(), str() , len() , type()		
			dict.clear(), dict.copy(), dict.fromkeys(), dict.key()		
			dict.has_key() , dict.items(), dict.keys(), dict.setdefault()		
			dict.values(), dict.update()		
10	Sets	Operations	Intersection	Practice on the same	2
			Union		
			difference		
			Symmetric_difference		
		In-built Functions	add()		
			clear()		
11	Functions	Arguments	Required arguments	1. Write a program in C to print first 50 natural numbers using recursion 2. Write a program in C to calculate the sum of numbers from 1 to n using recursion. 3. Write a program in C to Print Fibonacci Series using recursion. 4. Write a program in C to print the array elements using recursion. 5. Write a program in C to count the digits of a given number using recursion.	1
			Keyword arguments		
			Default arguments		
			Variable-length arguments		1
		Variables	Local Variable		
			Global Variable		2
		Recursion	Recursive Function		1
		Misc	Print Function with format function		
			lambda Function		
		Higher Order Functions	2		
		map			
		filter			
			reduce		

  
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				6. Write a program in C to find the sum of digits of a number using recursion.			
12	Object Oriented Programming	Introduction	class, class variable, Data Member		2		
			Object				
			Instance				
			Methods				
			Attributes				
			Object Instantiation				
			Abstraction	Encapsulation			
				Abstraction			
	Polymorphism	Operator Overloading					
		Operator Overriding		2			
		Inheritance	Single Inheritance		3		
			Multiple Inheritance				
			Multilevel Inheritance				
<b>Total Hours</b>					<b>42</b>		

### Problems Encountered:

Some of the students, though academically capable, could not afford the cost for the training due to their poor economic background. The college supports these students by extending financial assistance.

**Resources Required:** Professional trainers for imparting training. Resources to conduct training i.e., video lectures on topics in communication and aptitude, online exams for practice purpose, company-specific mock tests, etc.

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